# NOTICE POKEGAMA GOLF COURSE BOARD MEETING <br> <br> Tuesday, September 20, 2011 <br> <br> Tuesday, September 20, 2011 At Pokegama Golf Course Clubhouse GRAND RAPIDS, MIINNESOTA <br> 7:00 A.M. 

NOTICE IS HEREBY GIVEN, that a Regular meeting of the Pokegama Golf Course Board has been scheduled for Tuesday, September 20, 2011 at 7:00 a.m. at Pokegama Golf Course Clubhouse, Grand Rapids, MN, 55744.
I. Call to Order
II. Approval of Minutes for August 16, 2011 regular meeting
III. Consideration of Monthly Bills
IV. Visitors
V. Grounds Superintendent Report
VI. Concessions
VII. Director of Golf
VIII. Old Business

- Fall 2011 Course improvements.
IX. New Business
X. Correspondence and Open Discussion
XI. Adjourn

Copies to:
Golf Course Board
Lynn DeGrio
City Clerk
File Copy
Finance Director
Bob Cahill
City Administrator
City Council

# GRAND RAPIDS GOLF COURSE BOARD 

 REGULAR MONTHLY MEETINGAugust 16, 2011
7:00 AM

| Present: | Larry O'Brien, Kelly Hain, Pat Pollard, Steve Forneris, Jeff Ericson |  |
| :--- | :--- | :--- |
| Absent: | None |  |
| Staff : | Bob Cahill <br> Stewart Bastian <br> Steve Ross | Director of Golf <br> Concessionaire <br> Grounds Superintendent |

I. The meeting was called to order by Jeff Ericson, Acting Chair.
II. Steve Forneris made a motion to accept the minutes of the July 19, 2011 Board meeting. Larry O'Brien seconded the motion. The motion passed.
III. Consideration of Monthly Bills

Pat Pollard made a motion to approve the bill list.

| ARROWHEAD TRANSIT | 500.00 |
| :--- | ---: |
| BLUE CROSS \& BLUE SHIELD OF MN | $1,237.00$ |
| BURGGRAF'S ACE HARDWARE INC | 630.66 |
| CDW GOVERNMENT INC | 106.13 |
| ROBERT CAHILL | 966.93 |
| CITY OF COHASSET | 78.32 |
| COLE HARDWARE INC | 265.75 |
| DAVIS OIL | 56.84 |
| DELTA DENTAL OF MINNESOTA | 101.45 |
| CITY OF GRAND RAPIDS | $1,226.68$ |
| GRAND RAPIDS CITY PAYROLL | $25,118.86$ |
| GRAND RAPIDS GREENHOUSE | $1,123.86$ |
| GRAND RAPIDS STATE BANK | $1,761.24$ |
| L\&M SUPPLY | 213.54 |
| MINNESOTA GOLF ASSOCIATION INC | 510.24 |
| MINNESOTA TORO | $2,455.00$ |
| NORTHERN SAFETY CO. INC. | 72.51 |
| PIONEER MUTUAL LIFE INS CO | 4.10 |
| PORTABLE JOHN | 171.00 |
| P.U.C. | $2,261.26$ |
| QUALITY REFRIGERATION \& HTG | 76.50 |
| NORTHERN MN WATER COND DBA | 260.23 |
| RAPIDS HYDRAULIC \& MACHINE INC | 30.25 |
| RUTTGER'S SUGAR LAKE LODGE | $8,625.00$ |
| STOKES PRINTING COMPANY | 152.83 |
| SUPERIOR TURF SERVICES INC | 287.63 |
| TDS Metrocom | 235.30 |
| TESSMAN SEED COMPANY | 809.60 |
| VERIZON WIRELESS | 36.02 |
| VISA | 573.09 |
| WASTE MANAGEMENT | 250.09 |
| TOTAL ALL VENDORS: | $0,197.91$ |

Steve Forneris seconded the motion. The motion was passed. Pat Pollard made a motion to pay an additional bill to Northern Minnesota Window Washing for window cleaning completed, total $\$ 133.59$. Steve Forneris seconded the motion. The motion was passed.
IV. Visitors: Dale Adams, Shawn Gillen
V. Grounds Superintendent - Steve Ross reported. Quite a bit of brush clearing along \#17 has been completed. The adjoining property owners a very happy with the completed project and it provides much needed sunlight and fresh area to the area. The fountain on the main pond on \#2 is in the process of being repaired or replaced under warranty. The Golf Board will hold a special meeting at 7:00 AM, Friday August 26 to tour the course. The list of improvements and modifications created by the Board last year will be updated.
VI. Concessions Report - Stewart Bastian reported. Stewart suggested additional window treatments (curtains) that would enhance the décor and provide more sound deadening. Stewart will do more research and provide additional information at a later meeting.
VII. Director of Golf - Bob Cahill reported. Business has been good with many groups and tournaments. A discussion was held regarding replacement of the two docks. Shawn and Dale will have discussions at the City level and Pat Pollard will do some research and provide cost estimates. The goal is to replace the docks next spring and not reuse the existing docks.
VIII. Old Business - None
IX. New Business - None
X. Correspondence and Open Discussion - None
XI. Pat Pollard made a motion to adjourn the meeting. Steve Forneris seconded the motion. The motion passed.

Respectfully Submitted,
Larry O'Brien
Recording Secretary

INVOICES DUE ON/BEFORE 09/20/11
VENDOR \# NAME
AMOUNT DUE
POKEGAMA GOLF COURSE
0113233 AMERIPRIDE LINEN \& APPAREL 45.12
0221650 BURGGRAF'S ACE HARDWARE INC 248.96
0300200 CDW GOVERNMENT INC 154.97
0308100 CHAMBER OF COMMERCE 460.00
0315455 COLE HARDWARE INC 358.58
0504825 EDWARDS OIL INC 2.855 .07
0701480 GALLS, AN ARAMARK COMPANY
0718010 CITY OF GRAND RAPIDS
91.25

0718060 GRAND RAPIDS NEWSPAPERS INC
0815605 HOPKINS ELECTRIC
0920056 ITASCA COUNTY RESORT \& TOURISM
1200500 L\&M SUPPLY
1309355 MINNESOTA TORO
1415487 NORTHERN LAKES WINDOW CLEANING
NORTHERN SAFETY CO. INC.
1721105 QUALITY REFRIGERATION \& HTG
1801530 NORTHERN MN WATER COND DBA
1821700 MICHAEL RUSSELL
1909510 SIM SUPPLY INC
1920555 STOKES PRINTING COMPANY
2005700 TESSMAN SEED COMPANY
2018550 TROUMBLY BROTHERS INC
2021646 TURFWERKS
225.00
214.50
761.00
100.00
108.90
439.56
133.59
87.49
110.50
22.80
535.00 41.70 52.22
593.16
418.95
201.34

TOTAL
8,259.66

CHECKS ISSUED-PRIOR APPROVAL
PRIOR APPROVAL
0212750 BLUE CROSS \& BLUE SHIELD OF MN 2,474.00
0301328 ROBERT CAHILL $\quad 1,418.00$
0315329 CITY OF COHASSET
0405447 DELTA DENTAL OF MINNESOTA
0718015 GRAND RAPIDS CITY PAYROLI
0718070 GRAND RAPIDS STATE BANK
1309335 MINNESOTA SALES \& USE TAX
1609557 PIONEER MUTUAL LIFE INS CO
1621130 P.U.C.
2000490 TDS Metrocom
2205637 VERIZON WIRELESS
2301700 WASTE MANAGEMENT
75.00
101.45

26,114.83
2,145.89
$6,041.02$
4.10

2,481.10

## CITY OF GRAND RAPIDS <br> POKEGAMA GOLF COURSE

## SCHEDULE OF BUDGET VS ACTUAL REVENUE AND EXPENSES

For the Period Ended August 31, 2011
With Comparative Actual Amounts for the Period Ended August 31, 2010

|  | 2011 | 2011 |  |  |  | \% OF BUDGET | $\begin{gathered} 2010 \\ \text { ACTUAL } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BUDGET | ACTUAL |  | E | R (UNDER) |  |  |  |
|  |  |  |  | BUDGET |  |  |  |  |
| Operating Revenues |  |  |  |  |  |  |  |  |
| Season Passes | \$ 186,500 | \$ | 189,971 | \$ | 3,471 | 102\% | \$ | 182,766 |
| Green Fees | 211,000 |  | 157,028 |  | $(53,972)$ | 74\% |  | 177,330 |
| Ancillary | 120,100 |  | 115,078 |  | $(5,022)$ | 96\% |  | 111,358 |
| Total Revenues | 517,600 |  | 462,077 |  | $(55,523)$ | 89\% |  | 471,454 |
| Operating Expenses |  |  |  |  |  |  |  |  |
| Personnel | 213,021 |  | 157,964 |  | $(55,057)$ | 74\% |  | 149,065 |
| Materials and Supplies | 41,250 |  | 53,127 |  | 11,877 | 129\% |  | 41,370 |
| Other Services \& Charges | 187,393 |  | 115,216 |  | $(72,177)$ | 61\% |  | 95,000 |
| Total Expenses | 441,664 |  | 326,307 |  | $(115,357)$ | 74\% |  | 285,435 |
| OPERATING INCOME (LOSS) | 75,936 |  | 135,770 |  | 59,834 |  |  | 186,019 |
| Nonoperating Revenues | 5,750 |  | 3,243 |  | $(2,507)$ | 56\% |  | 566 |
| Concessionaire Lease | 18,000 |  | 10,000 |  | $(8,000)$ | 56\% |  | 4,500 |
| Operating Transfer In | - |  | - |  | - | 0\% |  | - |
| Sales Tax Repayment | $(12,297)$ |  | $(12,297)$ |  | - | 100\% |  | $(12,297)$ |
| Debt Principal Payment | $(13,742)$ |  | $(13,742)$ |  | - ${ }^{-}$ | 100\% |  | - |
| Depreciation | $(65,000)$ |  | $(49,797)$ |  | $(15,203)$ | 77\% |  | $(13,144)$ |
| NET INCOME | \$ 8,647 | \$ | 73,177 |  | 64,530 |  | \$ | 165,644 |

# CITY OF GRAND RAPIDS - POKEGAMA GOLF COURSE <br> Statement of Income and Expenses AUGUST 31, 2011 TO AUGUST 31, 2007 

| YTD | YTD | YTD | YTD | YTD |
| :---: | :---: | :---: | :---: | :---: |
| THROUGH | THROUGH | THROUGH | THROUGH | THROUGH |
| $8 / 31 / 2011$ | $8 / 31 / 2010$ |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

Operating Revenues:

| Season Passes | \$ | 189,971 | \$ | 182,766 | \$ | 186,574 |  | 171,489 |  | \$ 183,023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Green Fees |  | 157,028 |  | 177,330 |  | 153,501 |  | 153,259 |  | 158,876 |
| Ancillaries |  | 115,078 |  | 111,358 |  | 113,797 |  | 110,279 |  | 96,872 |
| Total Operating Revenues |  | 462,077 |  | 471,454 |  | 453,872 |  | 435,027 |  | 438,771 |
| Operating Expenses: |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 157,964 |  | 149,065 |  | 147,338 |  | 150,871 |  | 184,716 |
| Materials and Supplies |  | 53,127 |  | 41,370 |  | 29,863 |  | 47,455 |  | 40,389 |
| Other Services \& Charges |  | 115,216 |  | 95,000 |  | 121,306 |  | 131,105 |  | 124,841 |
| Total Operating Expenses |  | 326,307 |  | 285,435 |  | 298,507 |  | 329,431 |  | 349,946 |
| OPERATING INCOME (LOSS) |  | 135,770 |  | 186,019 |  | 155,365 |  | 105,596 |  | 88,825 |
| Nonoperating Revenues |  | 3,243 |  | 566 |  | 3,926 |  | 7,823 |  | 13,514 |
| Concessionaire Lease |  | 10,000 |  | 4,500 |  |  |  | - |  | 3,000 |
| Operating Transfer In |  |  |  |  |  | - |  | 20,422 |  | 27,722 |
| Clubhs/Park Prj Fundraising Exps |  | - |  |  |  | $(13,418)$ |  | - |  | - |
| Sales Tax Repayment |  | $(12,297)$ |  | $(12,297)$ |  | $(12,297)$ |  | $(12,297)$ |  | $(12,297)$ |
| Debt Principal Payment |  | $(13,742)$ |  | - |  | $(27,000)$ |  | $(26,000)$ |  | $(25,000)$ |
| Depreciation |  | $(49,797)$ |  | $(13,144)$ |  | $(13,829)$ |  | $(25,501)$ |  | $(29,960)$ |
| NET INCOME (LOSS) | \$ | 73,177 | \$ | 165,644 | \$ | 92,747 |  | S 70,043 |  | \$ 65,804 |


 ACTUAL





 613-00-34-00-2120 WE 9 HOLE
613-00-34-00-2121 WE OUTING GREEN FEE
613-00-34-00-2122. WE COUPLES GOLF
613-00-34-00-2123 WE TOURNAMENT GREEN FEE
613-00-34-00-2124 WE TWILIGHT
613-00-34-00-2125 WD LODGING 18 HOLE
613-00-34-00-2130 WD LODGING 9 HOLE
613-00-34-00-2132 WD/WE COUPON GOLF ENTER PRICE
613-00-34-00-2135 LODGE 18 WEEKEND
613-00-34-00-2140 LODGE 9 WEEKEND
613-00-34-00-2142 LODGING REC ON ACCOUNT
613-00-34-00-2145 MISCELLANEOUS GREEN FEES
613-00-34-00-2146 PULL CART RENTAL
613-00-34-00-2200 RREPAID PASSES
613-00-34-00-2250 GUEST PASS
613-00-34-00-2300 DRIVING RANGE PASS
613-00-34-00-2350 FAMILY DRIVING RANGE PASS
613-00-34-00-2352 STUDENT DRIVING RANGE
613-00-34-00-2354 JUNIOR DRIVING RANGE
613-00-34-00-2400 SMALL BUCKET
613-00-34-00-2450 MEDIUM BUCKET
613-00-34-00-2500 LARGE BUCKET
613-00-34-00-2600 CART 9 HOLE
613-00-34-00-2625 CART HALF 9 HOLE
613-00-34-00-2650 CART TRAIL FEE 9 HOLES
613-00-34-00-2700 CART 18 HOLE
613-00-34-00-2725 CART HALF 18 HOLE
613-00-34-00-2750 CART TRAIL FEE 18 HOLES
613-00-34-00-2775 SENIOR LEAGUE CART
613-00-34-00-2800 MISCEL CART RENTAL
613-00-34-00-2900 PERSONAL CART RENTAL
613-00-34-00-3200 POWER CART RENTAL
613-00-34-00-3350 EMPLOYEE CART FEE
613-00-34-00-3400 CART-GAS \& ELECTRIC
$613-00-34-00-3450 ~ S O F T ~ S P I K E ~$

AUGUST
ACTUAL
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| 613-00-34-00-2121 WE OUTING GREEN FEE |
| :---: |
| 613-00-34-00-2122 WE COUPLES GOLF |
| 613-00-34-00-2123 WE TOURNAMENT GREEN FEE |
| 613-00-34-00-2124 WE TWILIGHT |
| 613-00-34-00-2125 WD LODGING 18 HOLE |
| 613-00-34-00-2130 WD LODGING 9 HOLE |
| 613-00-34-00-2132 WD/WE COUPON GOLF ENTER PRICE |
| 613-00-34-00-2135 LODGE 18 WEEKEND |
| 613-00-34-00-2140 LODGE 9 WEEKEND |
| 613-00-34-00-2142 LODGING REC ON ACCOUNT |
| 613-00-34-00-2145 MISCELLANEOUS GREEN FEES |
| 613-00-34-00-2146 PULL CART RENTAL |
| 613-00-34-00-2200 PREPAID PASSES |
| 613-00-34-00-2250 GUEST PASS |
| 613-00-34-00-2300 DRIVING RANGE PASS |
| 613-00-34-00-2350 FAMILY DRIVING RANGE PASS |
| 613-00-34-00-2352 STUDENT DRIVING RANGE |
| 613-00-34-00-2354 JUNIOR DRIVING RANGE |
| 613-00-34-00-2400 SMALL BUCKET |
| 613-00-34-00-2450 MEDIUM BUCKET |
| 613-00-34-00-2500 LARGE BUCKET |
| 613-00-34-00-2600 CART 9 HOLE |
| 613-00-34-00-2625 CART HALF 9 HOLE |
| 613-00-34-00-2650 CART TRAIL FEE 9 HOLES |
| 613-00-34-00-2700 CART 18 HOLE |
| 613-00-34-00-2725 CART HALF 18 HOLE |
| 613-00-34-00-2750 CART TRAIL FEE 18 HOLES |
| 613-00-34-00-2775 SENIOR LEAGUE CART |
| 613-00-34-00-2800 MISCEL CART RENTAL |
| 613-00-34-00-2900 PERSONAL CART RENTAL |
| 613-00-34-00-3200 POWER CART RENTAL |
| 613-00-34-00-3350 EMPLOYEE CART FEE |
| 613-00-34-00-3400 CART-GAS \& ELECTRIC |
| 613-00-34-00-3450 SOFT SPIKE |

DEPT:
ACTUAL
CITY OF GRAND RAPIDS
REPORT DETAILED

AUGUST 31
POKEGAMA GOLF COURSE
DATE: 09/13/2011
TIME: 14:29:01
GL470005.WOW
CITY OF GRAND RAPIDS
DETAILED REVENUE \& EXPENSE REPORT
MONTH ACT. WITH FYTD AND FY BUDGET WITH PYTD ACTUAL
FOR 8 PERIODS ENDING AUGUST 31, 2011
MISCELLANEOUS REVENUE

1,128.54

$98^{\circ} \varepsilon S \sigma^{\circ} \tau \angle$

$\begin{array}{ll}9 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 5 & 0\end{array}$
 $\begin{array}{lll}0 & 0 & 0 \\ 0 & 0 & 0 \\ 0 & 0 & 0 \\ 0 & 0\end{array}$ .88880
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613-00-39-00-4700 CAPITAL CONTRIBUTIONS-ST/MN 613-00-39-00-4800 CAPITAL CONTRIB-EUN IN 613-00-39-00-5500 USAGE OF NET ASSETS




