

## Meeting Agenda Full Detail City Council Work Session

CITY COUNCIL CHAMBERS 420 NORTH POKEGAMA AVE.

Monday, February 13, 2012

**Conference Room 2A** 

Immediately following the closed session.

CALL TO ORDER: Pursuant to due notice and call thereof a Special Meeting/Worksession of the Grand Rapids City Council will be held on Monday, February 13, 2012 immediately following the closed session in Conference Room 2A, 420 North Pokegama Avenue, Grand Rapids, Minnesota.

CALL OF ROLL: On a call of roll, the following members were present:

**Discussion Items** 

 1.
 12-0101
 Discuss Recyclebank program.

 Attachments:
 The 2012 50 State Challenge

 2.
 12-0093
 Discuss 2012 proposed infrastructure projects and bonding requirements.

 Attachments:
 Memo Council 2012 projects.pdf

 3.
 11-1768
 Review 5:00 p.m. Regular Meeting and other business as noted.

 Attest:
 Image: Attest in the image: Attest

Shawn Gillen, City Administrator

CITY OF GRAND RAPIDS

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Printed on 2/10/2012



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## Legislation Details (With Text)

File #:	12-0101	Version:	1	Name:	Recycle program	
Туре:	Agenda Item			Status:	CC Worksession	
File created:	2/9/2012			In control:	City Council Work Session	
On agenda:	2/13/2012			Final action:		
Title:	Discuss Recyc	lebank prog	gram.			
Sponsors:						
Indexes:						
Code sections:						
Attachments:	The 2012 50 S	tate Challer	ige			
Date	Ver. Action By			Acti	on	Result

Title

Discuss Recyclebank program.

Page 1 of 1

Printed on 2/13/2012 powered by Legistar™ Waste Management, Recyclebank & SC Johnson present The 2012 50 State Challenge

Put your community in the running for a \$100,000 grant & showcase your commitment to recycling and sustainability. Your community has been identified as a candidate to represent your state and the nation as a Champion of the Environment.



## A free program for one selected community in each state

Compliments of SC Johnson, your community will receive Recyclebank's award winning recycling program at no cost for 2 years. During that time, your residents will enjoy rewards for recycling, as they earn valuable Recyclebank Points which can be redeemed for hundreds of deals and discounts. You do not need to modify any aspect of your existing curbside recycling program to participate.

## Participating Challenge Communities will receive

Two years of Waste Management and Recyclebank's award winning recycling incentives program at no cost	$\rightarrow$	Residential incentives & engagement program which offers \$165 average reward savings per participating household
Innovative promotional activities, with national and local PR coverage	$\rightarrow$	Positive national and local exposure as a champion of the environment
Participation in SC Johnson's national recycling contest 'The 50 State Challenge'	$\rightarrow$	Prizes for top performing communities, including a \$100,000 grant for a green community project

Showcase your dedication to a more sustainable future by joining us, and prepare to be applauded for your commitment to curbside recycling. Participating cities will enjoy a positive competition that promotes recycling participation. The competition will run for 180 days, during which time, Recyclebank will track results and award prizes.

Please reach me at your earliest convenience so that we can discuss the program details and steps to engage in this unique opportunity. Eligible candidate communities will be selected on a first come first served basis.

Sincerely,

Darrell Hoekstra, Waste Management, (952) 460-8645, dhoekstra2@wm.com



### Promotional Program – Grand Rapids, MN

#### Purpose of this document

Outline key terms and outline the joint agreement to deploy and operate a promotional version of the Recyclebank curbside recycling incentives program.

#### Introduction& Program Fundamentals

Waste Management, in conjunction with Recyclebank and SC Johnson & Son, Inc. will be operating a unique promotional program during the period of April, 2012 until December 31, 2012. The program is a national competition that will encourage 50 chosen cities and counties, across the 50 states to raise residential recycling performance for a chance to win prizes based on levels of participation levels within the community.

As part of this program, the Recyclebank curbside program will be provided, at no cost to the municipality, for a period of 24 months. Recycling will be rewarded using a program-specific version of Recyclebank's Community Weight Based service model with recycling participation recorded using member self-reporting.

Together, Recyclebank, WM and the City will utilize a Marketing Toolkit created by Recyclebank to allow for marketing, community outreach, and program education.

- Service Area: Approximately 2,050 curbside recycling households
- Recyclebank Program Implementation Period: As scheduled, April-June, 2012
- Promotional Competition Period: July 2012 through December 31, 2012
- Recyclebank Program End-date: June 30, 2014

#### **Program Structure and Other Plan Elements**

The Recyclebank program will utilize member self-reporting to record individuals recycling participation. Members may report their recycling activities via the web, smartphone apps, or telephone. Members will be rewarded Recyclebank program points every time they participate.

- The City of Grand Rapids will work with WM & Recyclebank to provide all necessary household addresses for use in program marketing & outreach.
- The City of Grand Rapids will send an introduction letter (templates will be provided by Waste Management/Recyclebank) to each household participant announcing the program challenge. This letter will be sent prior to Recyclebank mailing of the registration mailer.
- Additionally, the City of Grand Rapids will leverage their existing communication channels to residents and merchants to promote the program as extensively as possible. City communication channels may include but are not limited to:
  - + Direct Marketing to Residents (i.e. inserts in city mailings, automated phone messaging, etc)



# Recyclebank

- + Online Outreach and Messaging (i.e. messaging in newsletters, emails outreach to residents and city employees, city website messaging, social media, etc)
- + Out-of-home Advertising (i.e. usage of city-owned advertising assets, PSA channels, etc)
- + Community Outreach (i.e. information distribution at appropriate councils and forums, community events, etc)
- + PR/Media Strategies (i.e. inclusion in public relations campaigns, local media outreach, etc).
- + Recyclebank will provide templates to the city to facilitate promotional communications.
- The City of Grand Rapids agrees to participate, as needed, in an organized series of conference calls to kick-off and coordinate the program deployment. The City will involve appropriate staff from all relevant departments & functions and provide a primary point of contact for purposes of coordination.
- The City of Grand Rapids agrees to participate, alone or in concert with any relevant outside partners, in a Customer Service Representative training session to be led by Recyclebank. City DPW, 311, or other departments which may field inquiries about the Recyclebank program should participate.
- The City of Grand Rapids will work with Recyclebank to provide historical and recurring recycling & solid-waste data for the community in an accurate and timely manner from Waste Management.
- The City of Grand Rapids agrees to include SC Johnson & Son, Inc. and associated "50 State Challenge" branding on all marketing materials sent to residents.
- The City of Grand Rapids agrees to consider proposals to continue the Recyclebank program within the community following the Recyclebank program end-date. Options may include continued full or partial program sponsorship via SC Johnson & Son, Inc. or other corporate partner, or by establishing a commercial agreement between Recyclebank and the City with a program fee structure TBD.

# **Recycle**bank

### Promotional Program Details – City of Grand Rapids, Minnesota

#### Purpose of this document

Outline key terms to deploy and operate a promotional version of the Recyclebank curbside recycling incentives program.

#### **Introduction & Program Fundamentals**

WM and Recyclebank in conjunction with its partner, SC Johnson & Son, Inc. will be operating a unique promotional program during the period of April, 2012 until December 31, 2012. The program is a national competition that will encourage 50 chosen cities, across the 50 states to raise residential recycling performance for a chance to win prizes based on levels of participation levels within the community.

As part of this program, the Recyclebank curbside program will be provided, at no cost to the municipality, for a period of 24 months. Recycling will be rewarded using a program-specific version of Recyclebank's Community Weight Based service model with recycling participation recorded using member self-reporting.

Together, Recyclebank, WM and the City will utilize a Marketing Toolkit created by Recyclebank to allow for marketing, community outreach, and program education.

- Service Area: All curbside recycling households (Approximately 2,050 households)
- Recyclebank Program Implementation Period: As scheduled, April-June, 2012
- Promotional competition period: July 2012 through December 31, 2012
- Recyclebank Program end-date: June 30, 2014

#### **Program Structure and Other Plan Elements**

The Recyclebank program will utilize member self-reporting to record individuals recycling participation. Members may report their recycling activities via the web, smart phone apps, or telephone. Members will be rewarded Recyclebank program points every time they participate.

- The City will work with WM to provide all necessary household addresses for use in program marketing & outreach. The City will print and send an introduction letter (templates will be provided by Recyclebank) to each household participant announcing the program challenge. This letter will be sent prior to the Recyclebank mailing of the registration mailer.
- Additionally, the City will leverage their existing communication channels to residents and merchants to promote the program as extensively as possible. City communication channels may include but are not limited to:

+ Direct Marketing to Residents (i.e. inserts in city mailings, automated phone messaging, etc)

- Online Outreach and Messaging (i.e. messaging in newsletters, emails outreach to residents and city employees, city website messaging, social media, etc)
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- Community Outreach (i.e. information distribution at appropriate councils and forums, community events, etc)
- + PR/Media Strategies (i.e. inclusion in public relations campaigns, local media outreach, etc).
- + Recyclebank will provide templates to the City to facilitate promotional communications.
- The City agrees to participate, as needed, in an organized series of conference calls to kick-off and coordinate the program deployment. The City will involve appropriate staff from all relevant departments & functions and provide a primary point of contact for purposes of coordination.
- The City will work with WM and Recyclebank to assist in providing historical and recurring recycling & solid-waste data for the community in an accurate and timely manner.
- The City agrees to include SC Johnson & Son, Inc. and associated "50 State Challenge" branding on all marketing materials sent to residents.
- The City agrees to consider proposals to continue the Recyclebank program within the community following the Recyclebank program end-date. Options may include continued full or partial program sponsorship via SC Johnson & Son, Inc. or other corporate partner, or by establishing a commercial agreement with a program fee structure TBD.

#### **Privacy & Confidentiality**

- Recyclebank does not rent or sell members' Personally Identifiable Information or program activity to anyone without a member's expressed consent.
- Each party will own all right, title, and interest, including any copyrights or other intellectual property rights, in and to any data or information that it collects, compiles or creates regarding Customers. As between the parties, the owner of such rights will have the right to use as it wishes any such information, subject to applicable law and its own privacy policy, with no duty to give the other party notice, gain the other party's consent, account to the other party or share royalties with the other party.

# Recycle

# Rewards Available by Zip(s) Report Generated On :2/3/2012@ 1:08:39PM

### State: MN

#### City : Grand Rapids

For Zip(s): '55730,55744,55745'

Local / National	Reward Partner Name	Product Name	Fulfillment Type	Points Price	
National	Alibris	\$3 off \$25 or more	Online		
National	Alice.com	20% Off Your First Purchase		100	
National Alice.com		Free \$10 Gift Card	Online	100	
		Thee \$10 Gill Card	Partner	100	
National	Alice.com	\$10 Cit Cond	Fulfilled		
National AVEENO®		\$10 Gift Card	Online	200	
auonai	AVELNOU	FREE Tote bag with a copy of	Partner	500	
		Baby Talk and Working Mother	Fulfilled		
		magazine + a 1oz Essential			
National hambers		Moisture Shampoo sample			
National bambeco		15% off any purchase, plus Free	Online	75	02/14/2012
Mating al		Shipping on orders over \$100			
National	Bed Bath & Beyond®	\$10 Off \$30 or More	Mailer Reward	100	03/23/2012
National Best Buy® Gift Card		\$10 Best Buy® Gift Card	Partner	2500	
			Fulfilled		
National	Brookstone	\$15 Off \$90 or More	Online	150	12/17/2012
Vational	Bumble Bee Foods, LLC.	Save \$1.00 on any TWO (2)	Print at Home	75	11/26/2012
		Bumble Bee® Products, Any Size		15	11/20/2012
		or Variety			
Vational	Calendars.com	\$5 off \$25 or more	Online	75	01/17/2012
Vational	Car and Driver	One-year subscription	Online	75	01/17/2013
National Cherry Moon Farms®		15% Off Gourmet Gifts & Baskets	_	115	
			Online	100	08/17/2012
lational	ChooseUp	at Cherry Moon Farms (Min \$24)	0.1		
		Save 20% on ChooseUp Education	Online	40	02/15/2012
lational	CleanWell	Kits			
at of lar	olcanven	\$1.50 Off Any CleanWell Product	Print at Home	60	11/26/2012
	-	4oz. or Larger, or 40 ct. Canister Wipes			
lational	CleanWell	\$5 Off Any Online Purchase - CXL	Online	75	12/17/2012
lational	CleanWell	\$5 Off Any Online Purchase	Online	75	12/17/2012
lational	Club Pogo™	Free 6 months of Club Pogo™	Online	275	08/17/2012
lational	Club Pogo™	Free 3 months of Club Pogo™	Online	150	08/17/2012
ational	Club Pogo™	Free year of Club Pogo™	Online	400	08/17/2012
ational	Coastal.com	Save \$12 + Get Free Shipping on	Online		09/16/2012
		Glasses orders over \$59		100	03/10/2012
ational	Coastal.com	Save \$12 + Get Free Shipping on	Online	150	00/16/2012
		Contact Lens Orders over \$99	Omme	150	09/16/2012
ocal	Cub Foods	\$6 off \$70 or more	Mailer Reward		
ational	Darden Restaurants Gift	\$10 Darden Gift Card		60	
	Card	to barden one card	Partner	2500	
ational	DASANI®	BUN 1 DASANI Cot 1 Free	Fulfilled		
ational	Destination Dinners	Buy 1 DASANI, Get 1 Free	Mailer Reward		06/30/2012
ational	Destination Dinners	\$4 off any one Recipe Kit	Online		03/17/2012
	Costination Diffiels	\$3 Off Any One Recipe Kit and an	Online	100	03/17/2012
		Eco-Friendly Souvenir – A			
		Watermelon-Red Mini Colander			
		Made From Bamboo Pulp			
ational	Dick's Sporting Goods	\$15 Off \$75 or More	Mailer Reward	150	11/26/2012
ational	Earth Friendly Products	\$2 Off Any Product	Print at Home		11/26/2012
lational Eco-Artware.com 15% off			Online		11/06/2012
ational	Everyday Food	One-Year Subscription	Partner	115	

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National     Omaha Steaks     \$10 off \$50 or more online     Online       National     Omaha Steaks     \$20 off \$100 or more online     Online       National     Panera Gift Card     \$10 Panera Gift Card     Partner       National     PeopleTowels     15% Off Your Order     Online		
National Panera Gift Card \$10 Panera Gift Card Partner Fulfilled		01/01/2013
Fulfilled	200	01/01/2013
	2500	
National PeopleTowels 15% Off Your Order Online	75	
	75	40/47/0040
National Perfume.com 15% off Online	75	12/17/2012
National Personal Creations® 25% Off All Orders Online	75	08/17/2012
National Popular Mechanics One-year subscription Online	115	00/17/00/10
National ProFlowers® 20% Off Flowers & Gifts at Online	75	08/17/2012
ProFlowers (Min \$34)	75	00/17/2012
National ProFlowers® 20% Off Flowers & Gifts at Online	75	08/17/2012
ProFlowers (Min \$34) - CXL	100	03/17/2012
National         Puritan's Pride         \$10 Off \$100 or More + Free         Online	100	03/17/2012
Shipping	30	03/12/2012
National         Q-tips®         \$0.60 off any ONE (1) Q-tips®         Print at Home	30	03/12/2012
300ct Pack or Larger National Q-tips® \$1 off any ONE (1) Q-tips® Print at Home	30	03/12/2012
	00	00/12/2012
Precision Tips™ 170ct Pack	100	08/17/2012
National RedEnvelope® 20% Off Orders \$49 or More Online	115	00/11/2012
National Road & Track One-year subscription Online	100	04/26/2012
National Ruby Tuesday \$10 Off Two Dinner Entrées Print at Home	100	04/20/2012
National Scholastic Store 20% off any order Online	115	
National Seventeen One-year subscription Online	100	08/17/2012
National Shari's Berries® 15% Off Gourmet Dipped Berries at Online	100	00/11/2012
Shari's Berries (Min \$24)	100	
National         Shoebuy.com         \$10 Off \$50 or More         Online           National         Shoes com         20% off         Online	100	
	25	
reaction of any and banning in banning i and for the	20	
for Adults National SmartyPants Gummy 15% Off Your Purchase Online	40	
National Smarty and Summy Tow on Four Full and the		
Vitamins National SPRI Products \$10 Off \$40 or More Online	100	
National SPRI Products \$20 Off \$80 or More Online	200	
National         Surve         SAVE 50¢ on Any ONE (1) Suave         Print at Home	30	04/11/2012
Kids® Shampoo, Conditioner, or		
Detangling Product		
National Sunglass Hut 10% off Sunglass Hut gift cards Online	75	
National The Green Garmento Buy One, Get One Free! Online	90	03/17/2012
National The Green Garmento Buy One, Get One ½ Off Online	60	03/17/2012
National The Home Depot® Gift \$10 The Home Depot® Gift Card Partner	2500	
Card Fulfilled		
National T-Mobile Save \$35 on Activation with Online	125	
T-Mobile!		
	115	
National Town and Country One-year subscription Online	100	
NationalTown and CountryOne-year subscriptionOnlineNationalTruKid: Natural Skin, Hair20% Off Total PurchaseOnline		
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National         TruKid: Natural Skin, Hair         20% Off Total Purchase         Online	90	12/17/2012
National         TruKid: Natural Skin, Hair         20% Off Total Purchase         Online           and Sun Care for Kids         0	100	12/17/2012 08/06/2012
National         TruKid: Natural Skin, Hair         20% Off Total Purchase         Online           and Sun Care for Kids         15% Off Your Order         Online		
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National     TruKid: Natural Skin, Hair and Sun Care for Kids     20% Off Total Purchase     Online       National     UncommonGoods     15% Off Your Order     Online       National     Vapur     20% Off Entire Order     Online       National     Vistaprint     50% off + FREE Shipping on Orders Over \$50 + FREE Photo     Online	100 100	08/06/2012
National     Trukid: Natural Skin, Hair and Sun Care for Kids     20% Off Total Purchase     Online       National     UncommonGoods     15% Off Your Order     Online       National     Vapur     20% Off Entire Order     Online       National     Vistaprint     50% off + FREE Shipping on Orders Over \$50 + FREE Photo     Online       National     Vitamin World     \$10 off \$50 or More     Online	100 100	
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## Legislation Details (With Text)

Date	Ver. Action By		Act	ion	Result	
Attachments:	Memo Council 2012 projects.pdf					
Code sections:						
Indexes:						
Sponsors:						
Title:	Discuss 2012 proposed infrastructure projects and bonding requirements.					
On agenda:	2/13/2012 Final action:					
File created:	2/7/2012		In control:	City Council Work Session		
Туре:	Agenda Item		Status:	CC Worksession		
File #:	12-0093	Version: 1	Name:	Worksession-Bonding Discussion		

Title

Discuss 2012 proposed infrastructure projects and bonding requirements. *Body* 

**Background Information:** 

Please see the attache memo.

#### **Requested City Council Action**

Discuss 2012 proposed infrastructure projects and bonding requirements.

CITY OF GRAND RAPIDS

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#### FINANCE DEPARTMENT

420 NORTH POKEGAMA AVENUE, GRAND RAPIDS, MINNESOTA 55744-2662

## MEMORANDUM

DATE: February 8, 2012

TO: Mayor Dale Adams, Council members Joe Chandler, Dale Christy, Gary McInerney, and Ed Zabinski

- C: Shawn Gillen, City Administrator
- FROM: Shirley A. Miller, Finance Director

RE: 2012 Infrastructure Projects

At the Special Council meeting on January 16, 2012, the proposed 2012 infrastructure projects were discussed. At that meeting, the Council indicated that they would like to do the following three projects in 2012:

Project	MSAS Bonds	GO Bonds	Total of Bonding
CP 2011-4 Horseshoe/Isleview	1,450,000	875,000	2,325,000
CP 2004-3 4 <sup>th</sup> St SW/SE	1,455,380	1,385,000	2,840,380
CP 2011-6 Horseshoe Imp	1,274,620	1,005,000	2,279,620
Totals	4,180,000	3,265,000	7,445,000

The proposal was to issue the MSAS bonds for all three projects right now, but issue General Obligation Bonds for only CP 2011-4 Horseshoe/Isleview and CP 2004-3 4<sup>th</sup> Street SW/SE now, and issue General Obligation Bonds for CP 2011-6 Horseshoe Improvements in the fall. Since we are proposing to issue MSAS bonds for all three projects, bond counsel wanted us to make sure the City intended to issue General Obligation Bonds in the fall for the CP 2011-6 Horseshoe Improvements. If the project did not move forward for any reason, there would be an over-issuance problem.

As discussed at the Special Council meeting, if all three projects are done in 2012, the increase to the levy with all other things remaining the same would be 3.42%.

- AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER-



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## Legislation Details (With Text)

File #:	11-1768	Version:	1	Name:		
Туре:	Agenda Item			Status:	CC Worksession	
File created:	9/7/2011			In control:	City Council Work Session	
On agenda:	1/23/2012			Final action:		
Title:	Review 5:00 p.m. Regular Meeting and other business as noted.					
Sponsors:						
Indexes:						
Code sections:						
Attachments:						
Date	Ver. Action B	у		Act	ion	Result

#### Title

Review 5:00 p.m. Regular Meeting and other business as noted.

Page 1 of 1

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