



CITY OF GRAND RAPIDS

Meeting Agenda Full Detail

City Council Work Session

Monday, September 14, 2015

4:00 PM

City Hall Conference Room 2A

CALL TO ORDER: Pursuant to due notice and call thereof a Special Meeting/Worksession of the Grand Rapids City Council will be held on Monday, September 14, 2015 at 4:00 p.m. in City Hall Conference Room 2A, 420 North Pokegama Avenue, Grand Rapids, Minnesota.

CALL OF ROLL: On a call of roll, the following members were present:

Discussion Items

1. [15-1609](#) 2016 Budget Discussion
Attachments: [Budget discussion information](#)
2. [14-0789](#) Review 5:00 PM Regular Meeting

ADJOURN

Attest: Kimberly Gibeau, City Clerk



CITY OF
GRAND RAPIDS
IT'S IN MINNESOTA'S NATURE

CITY OF GRAND RAPIDS

Legislation Details (With Text)

File #: 15-1609 **Version:** 1 **Name:** Budget discussion
Type: Agenda Item **Status:** CC Worksession
File created: 9/9/2015 **In control:** City Council Work Session
On agenda: 9/14/2015 **Final action:**
Title: 2016 Budget Discussion
Sponsors:
Indexes:
Code sections:
Attachments: [Budget discussion information](#)

| Date | Ver. | Action By | Action | Result |
|------|------|-----------|--------|--------|
|------|------|-----------|--------|--------|

2016 Budget Discussion

CITY OF GRAND RAPIDS

2016 PROPOSED BUDGET CALENDAR

| | |
|---------------------|---|
| June 22 | Aggregate budget for 2016 distributed to Department Heads |
| June 30 | Initial budgets for 2016 submitted to Finance Department |
| July 27 | Fire/Haz-Mat, Library, Community Development and Information Technology Departments present 2016 proposed budgets. |
| August 10 | Initial presentation of 2016 preliminary City budget to Council. Continued Department presentation of 2016 proposed budgets: Fire/Haz Mat, Public Works/Fleet, Building Maintenance, Cemetery, Storm Water and Engineering/Airport. |
| August 24 | Continued Department presentation of 2016 proposed budgets: Police/Domestic Animal Control Facility/Police Forfeiture, Recreation/Recreation Programs and Civic Center. |
| September 14 | Continued Department presentation of 2016 proposed budgets: Administration/Council/City Wide, Finance and CIP Requests. Council review of 2016 proposed City budget before certification of proposed property tax levy. |
| September 28 | City Council adoption of 2016 proposed budget and tax levy. |
| September 28 | Certify tax levy to Itasca County. |
| October 13 | Continued Department presentation of 2016 proposed budgets: Grand Rapids EDA and Pokegama Golf Course |
| October 26 | Continued Department presentation of 2016 proposed budgets: |
| November 9 | Continue refinement of 2016 proposed budgets: |
| November 16 | Present proposed final 2016 budget to the City Council. |
| December 7 | Truth in Taxation Public Hearing. |
| December 14 | Adopt Final Tax Levy and Final Budget. |
| January 2016 | Publish Budget Book. |

**CITY OF GRAND RAPIDS
ADMINISTRATION DEPARTMENT
ACTUAL 2011-2014 EXPENDITURES, 2015 BUDGET, YEAR TO DATE, PROPOSED 2016 BUDGETS**

| | 2011 ACTUAL | 2012 ACTUAL | 2013 ACTUAL | 2014 ACTUAL | 2015 BUDGET | ACTUAL YTD 6/30/2015 | PROPOSED 2016 BUDGET |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------------------|----------------------------|
| PERSONNEL | | | | | | | |
| Salary-Fulltime | 252,138 | 259,458 | 298,000 | 276,025 | 280,232 | 135,303 | 288,729 |
| Salary-Overtime | - | - | - | - | - | - | - |
| Salary-Parttime | 15,807 | 4,369 | - | 4,818 | 8,000 | 2,104 | 8,000 |
| Salary-Parttime Overtime | - | 7 | - | - | - | - | - |
| Election Judges | - | 9,818 | - | 9,099 | - | - | 16,000 |
| PERA | 19,339 | 18,709 | 21,142 | 19,926 | 21,243 | 9,868 | 21,880 |
| FICA | 15,373 | 14,992 | 17,080 | 16,388 | 17,870 | 7,927 | 18,396 |
| Medicare | 3,595 | 3,506 | 3,995 | 3,833 | 4,179 | 1,854 | 4,303 |
| Health Insurance | 41,097 | 30,856 | 48,714 | 42,414 | 44,557 | 22,277 | 49,992 |
| Life Insurance | 573 | 597 | 651 | 693 | 689 | 361 | 689 |
| Dental Insurance | 526 | 594 | 685 | 637 | 655 | 328 | 676 |
| Unemployment | - | 6,232 | - | - | - | - | - |
| Workers Compensation | 1,908 | 1,400 | 1,789 | 2,172 | 2,000 | 886 | 2,000 |
| TOTAL PERSONNEL | 350,356 | 350,538 | 392,056 | 376,005 | 379,425 | 180,908 | 410,665 |
| SUPPLIES & MATERIALS | | | | | | | |
| Office Supplies | 1,674 | 1,663 | 1,317 | 1,695 | 1,500 | 434 | 1,500 |
| Copy Supplies | 68 | 133 | 142 | 219 | 160 | (3) | 150 |
| Computer Supplies | 1,258 | 296 | 476 | 1,067 | 500 | 190 | 500 |
| Computer Software | - | - | - | 743 | - | - | - |
| Training Supplies | - | - | 17 | 179 | - | - | - |
| Assets between \$700-\$4,999 | 721 | 3,759 | 4,070 | 720 | 5,000 | 4,125 | - |
| Inventorial Supplies | 848 | 665 | 2,383 | 822 | 1,000 | - | 1,000 |
| Operating Supplies | - | - | 185 | 394 | - | 50 | - |
| TOTAL SUPPLIES/MATERIALS | 4,569 | 6,516 | 8,591 | 5,839 | 8,160 | 4,796 | 3,150 |
| OTHER CHARGES & SERVICES | | | | | | | |
| Elections | 2,661 | 3,086 | 225 | 2,820 | - | (100) | 3,000 |
| Professional Services | 4,079 | 21,117 | 1,595 | 922 | - | - | - |
| Legal-Civil | 41,050 | 51,725 | 49,645 | 1,516 | - | 351 | - |
| Legal-Employment Negotiator | 17,250 | 7,534 | 3,756 | 31,975 | 5,000 | 975 | 5,000 |
| Recording Fees | 46 | - | - | - | - | - | - |
| Municipal Code Update | 1,292 | 4,425 | 4,898 | 2,344 | 5,000 | 2,450 | 5,000 |
| Telephone | 2,483 | 2,161 | 2,054 | 1,866 | 2,500 | 707 | 2,500 |
| Postage/Freight | 1,213 | 1,349 | 1,135 | 2,639 | 1,200 | 34 | 1,600 |
| Prof Administrator Expense | 12,350 | 14,400 | 4,900 | - | - | - | - |
| Seminar/Meetings/Schools | 7,339 | 8,213 | 2,289 | 6,153 | 8,000 | 3,722 | 8,000 |
| Staff Training | 800 | 56 | 682 | 7,335 | 2,000 | 53 | 5,000 |
| Auto Mileage | - | - | 325 | 101 | - | - | - |
| Publishing & Advertising | 4,321 | 4,771 | 5,709 | 3,642 | 6,000 | 3,586 | 6,000 |
| City Newsletter | - | - | 884 | 1,590 | 4,000 | - | - |
| General Insurance | 940 | 1,335 | 1,300 | 1,208 | 1,800 | 611 | 1,200 |
| Maintenance Contracts | 1,263 | 1,886 | 885 | 1,096 | 1,500 | - | 1,500 |
| Miscellaneous | 30 | 183 | 1,169 | - | - | - | - |
| Dues & Subscriptions | 1,598 | 1,277 | 1,439 | 1,918 | 1,700 | 959 | 2,000 |
| Copy Machine Lease | 4,514 | 4,358 | 4,156 | 3,893 | 4,800 | 1,944 | 4,000 |
| TOTAL OTHER CHARGES/SER | 103,229 | 127,876 | 87,045 | 71,018 | 43,500 | 15,292 | 44,800 |
| GRAND TOTAL | 458,154 | 484,930 | 487,692 | 452,862 | 431,085 | 200,996 | 458,615 |

7/6/15 Human rights line item was moved to City Wide

**CITY OF GRAND RAPIDS
COUNCIL**

ACTUAL 2011-2014 EXPENDITURES, 2015 BUDGET, YEAR TO DATE, PROPOSED 2016

| | 2011 ACTUAL | 2012 ACTUAL | 2013 ACTUAL | 2014 ACTUAL | 2015 BUDGET | ACTUAL YTD 6/30/2015 | PROPOSED 2016 BUDGET |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------------------|----------------------------|
| PERSONNEL | | | | | | | |
| Salary-Fulltime | 38,400 | 38,400 | 37,800 | 38,400 | 38,400 | 19,200 | 38,400 |
| PERA | 1,440 | 1,440 | 1,140 | 1,080 | 1,080 | 600 | 1,440 |
| FICA | 595 | 595 | 930 | 1,042 | 1,042 | 484 | 595 |
| Medicare | 557 | 557 | 548 | 557 | 557 | 278 | 557 |
| Life Insurance | 98 | 98 | 94 | 87 | 123 | 30 | 123 |
| Workers Compensation | 95 | 76 | 99 | 129 | 125 | 842 | 125 |
| TOTAL PERSONNEL | 41,185 | 41,166 | 40,611 | 41,295 | 41,326 | 21,434 | 41,240 |
| SUPPLIES & MATERIALS | | | | | | | |
| Office Supplies | - | - | - | 34 | - | 17 | - |
| Copy Supplies | 62 | 70 | 108 | 89 | - | - | - |
| Training Supplies | - | - | - | - | - | - | - |
| Inventorial Supplies | 736 | - | 384 | 46 | - | - | - |
| Operating Supplies | 41 | - | - | - | - | - | - |
| TOTAL SUPPLIES & MATERIALS | 839 | 70 | 492 | 169 | - | 17 | - |
| OTHER CHARGES & SERVICES | | | | | | | |
| Community Celebrations | 3,500 | 3,500 | 3,500 | 3,500 | 3,500 | 3,500 | 6,000 |
| Professional Services | - | - | - | - | - | - | - |
| Legal | 34,388 | 34,010 | 31,983 | - | - | - | - |
| Telephone | - | - | 488 | 777 | 840 | 481 | 850 |
| Postage/Freight | 26 | 15 | - | 3 | - | - | - |
| Seminar/Meetings/Schools | 2,452 | 203 | 99 | 147 | 160 | 1,034 | 1,000 |
| Board Training | - | - | - | - | - | - | - |
| Publishing & Advertising | - | - | 919 | - | - | - | - |
| General Insurance | 8,300 | 7,197 | 1,869 | 1,821 | 1,900 | 1,940 | 2,800 |
| Maintenance Contracts | 667 | 688 | 635 | 424 | 750 | - | 700 |
| Gen'l Equipment Maint/Rprs | - | - | - | - | - | - | - |
| Miscellaneous | - | - | 140 | - | - | - | - |
| Dues & Subscriptions | 22,331 | 24,253 | 25,118 | 26,166 | 25,000 | 28,804 | 29,000 |
| Itasca County Historical Soc | - | - | - | - | - | - | - |
| Contribution to Itasca Cty Ag A: | - | - | - | - | - | - | - |
| Truth in Taxation | 1,051 | 1,102 | 1,193 | 1,022 | 1,100 | - | 1,100 |
| Volunteer Recognition | - | - | - | 284 | - | - | 1,000 |
| TOTAL OTHER CHARGES & SERV | 72,714 | 70,968 | 65,943 | 34,144 | 33,250 | 35,759 | 42,450 |
| TOTAL EXPENDITURES | 114,738 | 112,204 | 107,046 | 75,608 | 74,576 | 57,210 | 83,690 |

7/6/15 Added \$1,000 for Volunteers and \$2,500 for 125th City Anniversary.

**CITY OF GRAND RAPIDS
CITY WIDE
ACTUAL 2011-2014 EXPENDITURES, 2015 BUDGET AND PROPOSED 2016**

| | 2011 ACTUAL | 2012 ACTUAL | 2013 ACTUAL | 2014 ACTUAL | 2015 BUDGET | ACTUAL YTD 6/30/2015 | PROPOSED 2016 BUDGET |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------------------|----------------------------|
| Classification contingency | - | - | - | - | - | - | - |
| Cash (over)/short | - | - | - | (2) | - | (1) | - |
| Copy Supplies/Postage | - | - | - | - | - | 5,633 | - |
| Work Comp Deductible | - | 500 | - | - | - | - | - |
| Health Co-pay-49'rs | 13,562 | 11,590 | 9,977 | 7,257 | 8,500 | 1,000 | 8,500 |
| Employee Assistance Program | 1,944 | 1,962 | 413 | 1,112 | 2,000 | 554 | 2,000 |
| Computer Replacement | 5,302 | 19,247 | 13,900 | 5,791 | 10,926 | 9,552 | 8,000 |
| Miscellaneous | 7,262 | 204 | 4,785 | 8,158 | - | - | - |
| Professional Services | 358 | 12,104 | 23,407 | - | 35,000 | 28,811 | 40,000 |
| Flex Benefit Plan | 1,160 | 1,308 | 780 | 1,214 | 1,500 | 219 | 1,500 |
| City Wide - Legal | - | - | - | 110,400 | 114,000 | 57,000 | 120,000 |
| City Wide - Computer Maintenance | - | - | 8,549 | 6,534 | 7,000 | 1,384 | 7,000 |
| Long Term Disability | 3,852 | 3,659 | 3,550 | 3,963 | 4,000 | 1,971 | 4,000 |
| City's Add'l 20/80 Ins Deduct | 37,793 | 24,438 | 28,969 | 24,169 | 27,500 | 555 | 27,500 |
| Health Insurance Deduct Contrib | 117,580 | 119,950 | 129,300 | 137,300 | 118,200 | 111,800 | 108,000 |
| Health & Wellness Program | 3,629 | 6,488 | 4,633 | 2,797 | 7,500 | 3,849 | 7,500 |
| Arts & Culture Expenditures | - | - | - | 39,250 | 3,000 | 10,179 | 5,000 |
| Human Rights Commission | 3,588 | 2,190 | 4,406 | 1,035 | 3,000 | 700 | 5,000 |
| Bad Debt Expense | - | - | - | 319 | - | - | - |
| IEDC Fed EDA Grant Exp | - | - | - | - | - | - | - |
| Bldg Condemnation/Judgements | - | - | - | 45,679 | - | - | - |
| Pmt to Component Unit | - | - | - | - | - | - | - |
| Retirees Insurance | 6,150 | 5,554 | 11,631 | - | 12,000 | 5,314 | 12,500 |
| Retirees Ins Contribution | 122,500 | 120,000 | 190,000 | - | 10,000 | 10,000 | - |
| Admin Fee-EDA lease rev bonds | - | - | - | - | - | - | - |
| MC/VISA charges | 1,407 | 1,276 | 2,164 | 2,722 | 2,500 | 1,732 | 2,800 |
| Bank Charges | - | 957 | 614 | 1,285 | 1,000 | 709 | 1,500 |
| Electric-PD Impound Lot | 394 | 122 | - | - | - | - | - |
| Accounting software upgrades | 6,108 | - | - | - | - | - | - |
| Police & Fire Radio depreciation | 19,323 | 19,322 | 21,606 | 21,521 | - | - | - |
| GIS - ELA | - | 755 | 19,450 | 25,500 | 19,450 | 8,375 | 12,750 |
| City Work - Permit | - | - | - | - | - | - | 13,800 |
| Software Maintenance Contracts | - | - | - | - | - | - | 56,650 |
| Website Design | - | - | - | 8,517 | 5,000 | - | 5,000 |
| | 351,911 | 351,626 | 478,133 | 454,521 | 392,076 | 259,336 | 449,000 |

10/28/14 Prof. Services include \$30,000 for lobbying costs & \$5,000 for TASC fees.

7/6/15 Added Human Rights Commission budget from Adm.

8/10/15 Added \$500 for workstation in F.D.

| Software Maintenance Contracts | Budget 2016 |
|--------------------------------|-------------|
| From IT | 37,000 |
| From Finance | 19,650 |
| | 56,650 |

**CITY OF GRAND RAPIDS
FINANCE DEPARTMENT
ACTUAL 2011-2014 EXPENDITURES, 2015 BUDGET, YEAR TO DATE, PROPOSED 2016 BUDGET**

| | 2011 ACTUAL | 2012 ACTUAL | 2013 ACTUAL | 2014 ACTUAL | 2015 BUDGET | ACTUAL YTD 6/30/2015 | PROPOSED 2016 BUDGET |
|--------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------------------|----------------------------|
| PERSONNEL | | | | | | | |
| Salary-Fulltime | 246,283 | 250,113 | 291,391 | 275,349 | 285,909 | 135,028 | 298,696 |
| Salary-Overtime | - | - | - | - | - | - | - |
| PERA | 17,855 | 18,133 | 20,291 | 19,860 | 21,443 | 10,036 | 22,402 |
| FICA | 14,365 | 14,729 | 16,642 | 16,261 | 17,726 | 7,890 | 18,518 |
| Medicare | 3,359 | 3,445 | 3,892 | 3,803 | 4,146 | 1,845 | 4,331 |
| Health Insurance | 38,699 | 38,356 | 46,073 | 52,460 | 58,957 | 29,477 | 64,992 |
| Life Insurance | 98 | 98 | 121 | 50 | 123 | 62 | 123 |
| Dental Insurance | 565 | 593 | 586 | 671 | 655 | 328 | 676 |
| Vision Insurance | - | 1 | - | - | - | - | - |
| Unemployment | 0 | - | - | - | - | - | - |
| Workers Compensation | 1,869 | 1,220 | 1,411 | 2,040 | 1,900 | 808 | 1,900 |
| TOTAL PERSONNEL | <u>323,095</u> | <u>326,688</u> | <u>380,408</u> | <u>370,494</u> | <u>390,860</u> | <u>185,474</u> | <u>411,638</u> |
| SUPPLIES & MATERIALS | | | | | | | |
| Office Supplies | 927 | 793 | 1,250 | 1,073 | 1,250 | 184 | 1,000 |
| Copy Supplies | 311 | 417 | 363 | 406 | 500 | - | 500 |
| Printing/Binding | 688 | 329 | 457 | 396 | 550 | 175 | 550 |
| Computer Supplies | 2,043 | 1,185 | 1,148 | 1,849 | 1,800 | 1,177 | 2,075 |
| Training Supplies | - | - | 170 | - | - | 40 | - |
| Assets between \$700-\$4,999 | 6,675 | 4,227 | - | 837 | 1,000 | - | 1,000 |
| Inventorial Supplies | 795 | 1,529 | 1,926 | 1,770 | 1,000 | - | 1,000 |
| TOTAL SUPPLIES & MATERIAL | <u>11,438</u> | <u>8,480</u> | <u>5,315</u> | <u>6,331</u> | <u>6,100</u> | <u>1,576</u> | <u>6,125</u> |
| OTHER CHARGES & SERVICES | | | | | | | |
| Professional Services | 1,700 | - | 980 | 2,875 | - | - | - |
| Auditing/Accounting | 26,687 | 24,156 | 30,393 | 29,704 | 31,000 | 31,636 | 32,000 |
| Legal | 644 | 222 | 1,217 | 346 | 200 | - | 200 |
| Telephone | 2,115 | 1,566 | 1,762 | 1,622 | 1,700 | 580 | 1,500 |
| Postage/Freight | 2,057 | 2,143 | 2,499 | 2,204 | 2,300 | 77 | 2,350 |
| Seminar/Meetings/Schools | 2,662 | 1,805 | 516 | 1,789 | 2,500 | - | 2,500 |
| Publishing & Advertising | 746 | 827 | 1,563 | 1,864 | 900 | 303 | 1,500 |
| General Insurance | 844 | 1,174 | 1,145 | 1,122 | 1,400 | 719 | 1,300 |
| Maintenance Contracts | 17,770 | 22,905 | 22,428 | 21,744 | 26,000 | 20,486 | 5,850 |
| Computer Maint/Repairs | 174 | 143 | - | - | - | - | - |
| General Eqpt Maint/Rpairs | - | - | - | 75 | - | - | - |
| Miscellaneous | - | 12 | 140 | - | - | - | - |
| Dues & Subscriptions | 1,400 | 1,440 | 1,400 | 1,349 | 1,600 | 840 | 1,500 |
| TOTAL OTHER CHARGES & SE | <u>56,799</u> | <u>56,393</u> | <u>64,044</u> | <u>64,694</u> | <u>67,600</u> | <u>54,641</u> | <u>48,700</u> |
| CAPITAL OUTLAY | | | | | | | |
| Computer Equipment | - | - | - | - | - | - | - |
| TOTAL EXPENDITURES | <u>391,332</u> | <u>391,561</u> | <u>449,766</u> | <u>441,519</u> | <u>464,560</u> | <u>241,691</u> | <u>466,463</u> |

City of Grand Rapids, Minnesota
Amended Capital Improvement Plan
 2015 thru 2019

PROJECTS BY FUNDING SOURCE

| Source | Project# | Priority | 2015 | 2016 | 2017 | 2018 | 2019 | Total |
|--|-------------|----------|----------------|----------------|----------------|----------------|------|----------------|
| CIP Fund | | | | | | | | |
| Crack Sealing 16/34 & Taxiway | 2015/AP-1 | 1 | 5,000 | | | | | 5,000 |
| Airport Master Plan/eALP | 2015/AP-2 | 2 | 8,750 | | | | | 8,750 |
| City wide work flow and permit licensing | 2015/City-1 | 2 | 50,000 | | | | | 50,000 |
| Replace self check computer | 2015/LIB-1 | 3 | | 10,000 | | | | 10,000 |
| Remer/DeSchepper Park Development | 2015/P&R-1 | 2 | 35,000 | | | | | 35,000 |
| Roof Top - Unit 2 Replacement | 2016/CH-2 | 1 | | 30,000 | | | | 30,000 |
| TimeClock Plus Software | 2016/FIN-1 | 2 | | 12,835 | | | | 12,835 |
| Replace the City email server | 2016/IT-2 | 2 | | 11,500 | | | | 11,500 |
| Second Redundant VDI Host Server | 2016/IT-4 | 2 | | 15,000 | | | | 15,000 |
| PD Squad Mobile Replacement | 2016/IT-5 | 1 | | 17,500 | | | | 17,500 |
| Replace one virtual server host computer. | 2016/IT-6 | 1 | 10,000 | 10,000 | | | | 20,000 |
| Share in cost of remote data backup appliance | 2016/IT-7 | 2 | | 20,000 | | | | 20,000 |
| Dog Park Development | 2016/P&R-2 | 3 | | 10,000 | | | | 10,000 |
| Forest Lake Outdoor Rink | 2016/P&R-3 | 3 | | | 40,000 | | | 40,000 |
| Murphy Outdoor Rink | 2016/P&R-4 | 3 | | | 40,000 | | | 40,000 |
| City Limits Sign Replacement | 2016/PW-6 | 1 | | 20,000 | | | | 20,000 |
| RWY 5/23 Slurry Seal | 2017/AP-1 | 2 | | | | 15,000 | | 15,000 |
| Council Chambers Carpet Replacement | 2017/CH-1 | 2 | | | 12,000 | | | 12,000 |
| PD Squad Mobile Replacement | 2017/IT-1 | 1 | | | 21,000 | | | 21,000 |
| Blandin Beach Renovation-Phase 1 | 2017/P&R-2 | 3 | | | 55,000 | | | 55,000 |
| Blandin Beach Renovation-Phase 2 | 2017/P&R-3 | 3 | | | 50,000 | | | 50,000 |
| City Limits Sign Replacement | 2017/PW-4 | 1 | | | 20,000 | | | 20,000 |
| GRSC Concession Stand Roof | 2017/PW-6 | 1 | | | 7,000 | | | 7,000 |
| RWY 16/34 - Resurface and Resolve L-O-S Issues | 2018/AP-1 | 3 | | | | 50,000 | | 50,000 |
| PD Squad Mobile Replacement | 2018/IT-1 | 1 | | | | 21,000 | | 21,000 |
| New City Limits Sign | 2018/PW-2 | 1 | | | | 20,000 | | 20,000 |
| CIP Fund Total | | | 108,750 | 156,835 | 245,000 | 106,000 | | 616,585 |
| GRAND TOTAL | | | 108,750 | 156,835 | 245,000 | 106,000 | | 616,585 |